

Press release

Diot-Siaci Trade Finance supports the Intercéréales grain trade association with the support of the French Treasury, the Ministry of Foreign Trade and its insurance partners (Allianz Trade, Atradius, Coface and Groupama).

Paris, February 26, 2025 – Diot-Siaci Trade Finance (DSTF), the credit insurance arm of the Diot-Siaci Group, European leader in corporate insurance consulting and brokerage, advisor of the interprofessional cereals association, supports major agreement to cover exports by French cereal growers to Tunisia and Egypt.

A major agreement has just been signed in view of the current global context and the economic situation in the agricultural and agri-food sectors. It required a year's work between the interprofession, the French Ministry of Foreign Trade, insurers, and the French Treasury.

The agreement was officially signed on February 25 at the Salon International de l'Agriculture, with Laurent Saint-Martin, Minister of Foreign Trade, and Benoît Piétrement, Chairman of Intercéréales. A signing session between the insurers and Thomas Brisset, Head of the International Trade and Investment Rules Office at the French Treasury, is scheduled to take place in the coming days. Diot-Siaci Trade Finance acted as advisor to the interprofessional cereals association.

This agreement represents more than 150 million euros of outstandings in Egypt and Tunisia, guaranteed by four credit insurers including Allianz Trade, Atradius, Coface and Groupama. Exports will be reinsured by the French government via BPI Assurance Export.

The event was attended by Carine Pichon, Coface's Managing Director for Western Europe, Laurent Treilhes, President of Allianz Trade for France, and Bertrand Dedryver, Managing Director of Groupama Assurance-Crédit.

The signing also gathered Raphael Latz (President of Synacomex) and Philippe Heusele (Chairman of Intercereales' International Relations Committee).

"The Diot-Siaci Trade Finance teams are proud to have acted as advisors to Intercéréales on this major agreement", revels Philippe Puigventos, Managing Director of the Diot-Siaci Group's Credit Insurance division.

About Diot-Siaci

Diot-Siaci is a leading generalist consulting, insurance and reinsurance brokerage group in France and Europe, with an international presence in Asia, the Middle East and Africa, and through its Diot-Siaci Global Partners network all over the world. Diot-Siaci designs and develops innovative solutions tailored to its clients including large and mid-cap companies, SMEs/SMIs, and professionals, in both personal insurance and property and liability insurance, in line with our CSR commitments. Diot-Siaci has a stable, family-owned shareholding base, which means it can support its clients in their development and transformation. We meet their needs across the entire value chain in Property Damage and Liability



insurance, Employee Benefits (health, life & disability, and retirement), HR Consulting and International Mobility, Credit insurance, Bonds, and Financing. With over 6,000 employees and an extensive international network, the group operates worldwide and generated revenue of €905 million in 2023.

Learn more: www.info.diot-siaci.com

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