



PRESS RELEASE

DIOT-SIACI ADOPTS ITS 5-YEAR STRATEGIC PLAN WITH TARGET TURNOVER OF 1.5 BILLION EUROS

Paris, June 7, 2023 - The Diot-Siaci Group, French and European leader in corporate insurance brokerage, announces an ambitious strategic plan to achieve gross turnover of 1.5 billion euros by 2027.

“Horizon 2027” is the Diot-Siaci Group's new strategic plan, setting out its roadmap for the next five years. The aim is to consolidate its position as a leading European player in its sector, with global reach.

The growth trajectory presented to shareholders and employees targets gross turnover of 1.5 billion in 2027, with a mix of organic growth and acquisitions. The annual organic turnover growth rate is estimated at close to 8%, while M&A operations are expected to contribute a further €400 million.

To fuel this ambition, the Group has raised €200 million in debt from the markets. It also plans to invest an average of €50 million a year, for a total of €250 million, in its information systems, process digitalization, and data management.

Diot-Siaci is changing its governance with a tighter ExCom, chaired by Cédric Charpentier and made up of 9 Directors:

- Florence Louppe, who joins the ExCom, for P&C France, Reinsurance and Regulated Activities.
- Thierry Vachier for Personal Insurance, and HR Consulting and Strategy.
- Frédéric Grand, who manages MSH for International Mobility.
- Philippe Puigventos at the head of the Credit, Bonds and Financing division.
- A fifth BU completes the set-up, with an international unit covering all the Group's operations abroad and the external growth ambitions in these markets with the forthcoming arrival of a director at its head.
- Frédéric Van Roekeghem manages all Finance, Legal, Facilities, IT, M&A and Internal Control functions.
- Alain Missoffe remains in charge of Sales Coordination and Cross-functional Development at Group level.
- Myriam El-Khomri joins the ExCom in her new role as head of the Group's CSR strategy. She remains Head of the HR Consulting and Strategy Division.
- Sylvie Rolland heads up Human Resources.

In addition, Odile Collignon manages the Transformation Division and reports directly to the Senior Management team.

Lastly, Naguib Boudjellal is in charge of Corporate Communications and Marketing, reporting to a new Strategy Committee comprising Pierre Donnersberg, Christian Burrus, Cédric Charpentier, Hervé Houdard and Frédéric Van Roekeghem.

“All of our teams are committed to the success of this five-year plan. We will continue our efforts to make the most of our competitive advantages. With Horizon 2027, we are putting our employees at the heart of our strategy, with a strong corporate culture that values their skills,” said **Group Co-Chairmen Pierre Donnersberg and Christian Burrus**.

“This is an ambitious plan that sets us on a path towards modernity. It gives us the means to make Diot-Siaci a global leader with European roots, able to defend the interests of companies around the world with a high level of service and the most demanding CSR standards,” added **Cédric Charpentier, Diot-Siaci CEO**.

He concluded: *“Our Group will focus on strengthening its corporate culture around a strong employer brand and values shared by all employees: entrepreneurial spirit, excellence, trust and teamwork. This is how we will develop our mission statement: ‘protecting innovation to imagine a sustainable and peaceful future’ and structure our ‘corporate family’”*.

About Diot-Siaci

Diot-Siaci is a leading multi-specialist consulting, insurance and reinsurance brokerage group in France and Europe, with a presence in Asia, the Middle East and Africa. Diot-Siaci designs and develops innovative solutions tailored to the needs of its clients, including large and mid-cap companies, SMEs/SMIs, and professionals, in both personal insurance and property and liability insurance. Diot-Siaci has a stable, family-owned shareholding base which means it can support its clients in their transformation by meeting their needs across the entire value chain in Property & Casualty, Marine and Cargo, Professional Third Party Liability, Employee Benefits and Consulting, and International Mobility. With almost 5,000 employees and an extensive international network, the Group operates worldwide and generated revenue of almost €800 million in 2022.

Find out more at
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